



Housing & Community Development Division · 200 Georgia Street · Vallejo · CA · 94590 · 707.648.4507

March 5, 2018

RE: Response to Questions on RFQ – Planning, Development, Construction & Operational Management of Permanent Supportive Housing

The City received the following questions and requests for information with regards to the RFQ:

QUESTION:

Could you clarify the City’s position on the Housing First approach in serving those in need of permanent supportive housing?

ANSWER:

The funding sources for the project require Housing First methodologies for all homelessness-related services and projects. The City anticipates successful and competitive responses to the RFQ to outline how the organization follows Housing First principles that do not place a precondition on access to permanent housing, such as harm reduction, minimizing barriers to entry, etc. (pets, security deposits, entry/participation in any supportive programs, counseling or other conditions).

QUESTION:

Was it only through posting the project on the City website for Bids & Proposals? Were specific developers sent notices? Is there a list of developers that you have sent the request to that can be made public?

ANSWER:

The City posted the RFQ on its website, and solicited qualifications through its communications system which contacts dozens of specific non-profit and for-profit affordable housing developers and service providers, as well as members of the community who have signed up for City communications. Some of these affordable housing developers have worked with the City in the past; others have contacted the City through various means seeking opportunities to bid on projects. There is no publicized list of developers; however, the City seeks submissions from all qualified developers, and encourages the sharing and dissemination of any City communications pertaining to the RFQ.